



TSA Partnering with UniPhi

Creating 'Athena' Project Portfolio Management Platform



Table of contents

Foreword	3
Background	4
Partnering for a better future in Project Management	6
TSA Forward thinking	8

Foreword



Dear Reader,

One of the more enjoyable things we've been involved in over the past 6 years has been the successful roll out of our software to a range of retirement living and aged care providers across Australia and New Zealand.

We have been fortunate to meet some of the most talented, forward thinking, risk taking and committed development managers in the industry. They have not only taken up the product we have developed but have collaborated with us to enhance it and explore ways for continued improvement.

So of the key uses of our software across these organisations includes:

End to end payment process where external consultants and contractors are able submit their invoices and variation claims within the software and it can follow a workflow through to the accounting system and ensuing payment

End to end contract administration where external consultants and contractors are able to communicate within a common platform with their client

Streamlined progress reporting and live cost reporting across the portfolio

Cash flow management to ensure accurate alignment of investment with funding

Pipeline management allowing senior management to see the developments at each stage of their creation with expected milestone dates and costs for each phase

These use cases have meant the organisations are able to improve efficiencies across the project environment. Efficiencies that lead to better quality builds and money saved that can be re-invested in the ultimate care that these facilities provide.

We couldn't have been happier with the support and commitment these early adopters have shown our company and its product. We are greatly indebted to the companies listed below:

Anglicare - Roll out in 2015
BUPA Australia - Roll out in 2015
BUPA New Zealand - Roll out in 2016
Baptcare - Roll out in 2018
Southern Cross Care - Roll out in 2019
Baptist Care -
RSL Lifecare -

I hope you enjoy reading their stories and we would love to share the knowledge gained in these and other deployments in the aged care sector to help your development business.

Yours Sincerely,

Mark Heath
Managing Director
UniPhi (Aus) Pty Ltd

Background

TSA founded in 2001 is a diverse, collaborative and flexible organisation and not just in projects, but in their workforce and the way they do business. UniPhi and TSA partnered in collaborating to integrate it's project management system with a complex carbon calculator and environmental materials system. This was not putting the project system on hold

as improvements were also being developed with customised Power BI reporting to facilitate the availability and assessment on the results of any projects to the relevant internal and external stakeholders.

UniPhi have been working with TSA for the past two years, collaborating on evolving their

project management resources and processes for continous improvement in the way they do business. The goal to maintain their forward thinking and agile capabilities, ensuring best outcomes for all client engagement through build or advice on any TSA project.

The following is a joint commentary piece from TSA and UniPhi. This overview demonstrates what aligned partnering can achieve for both businesses, by being involved in thinking of future industry and business systems project development capacity.

The extensive scope of the UniPhi platform left a lasting impression on us. Coupled with the expertise exhibited by the delivery team, we are confident that this project will deliver the substantial benefits identified by TSA

Kevin Brennan - Associate Director at TSA Management



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Partnering for a better future in Project Management

UniPhi is proud to be partnering with TSA in their journey to implement our project portfolio management platform, now referred to as 'Athena' following configuration and customisation to meet TSA's needs. From November 2022, Athena will provide TSA's clients with a higher quality of service, as well as giving the project managers

more time to devote to achieving positive outcomes. Furthermore, the software will be integrated into other TSA systems to create a comprehensive framework for information sharing.

Kevin Brennan from TSA shared his perspective, stating "The extensive scope of the UniPhi

platform left a lasting impression on us. Coupled with the expertise exhibited by the delivery team, we are confident that this project will deliver the substantial benefits identified by TSA. This includes generating comprehensive lessons learned throughout the software's lifecycle, fostering knowledge sharing across the group. Ultimately, we anticipate that this knowledge will pave the way for cutting-edge machine learning insights into common project challenges, enabling our clients to pre-emptively address issues before they materialise."

UniPhi. The professionalism, precise articulation of requirements, and unwavering support from senior management has been truly exceptional. We are eagerly looking forward to showcasing the tangible benefits that will result from this endeavour."

We look forward to witnessing the growth and success propelled by Athena and can't wait to see the positive impact it will have on TSA's clients.

Mark Heath from UniPhi added, 'Collaborating with TSA on this initiative has ignited a tremendous sense of enthusiasm within

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Kevin Brennan - Associate Director at TSA Management



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TSA Forward thinking

TSA's ability to go beyond the status quo aligns with UniPhi's ideology and awareness of the endless capabilities to build what's required in project portfolio and practice management software functionality. The opportunities are endless, if it's essential for better outcomes, UniPhi can build it and make it happen. As TSA develop and implement their vision of success in project and portfolio management using

'Athena', UniPhi will continue to support TSA with their vision by providing them with the software that makes this possible.

The professionalism, precise articulation of requirements, and unwavering support from senior management has been truly exceptional. We are eagerly looking forward to showcasing the tangible benefits that will result from this endeavour.

Mark Heath - Managing Director of UniPhi



UniPhi (Aus) Pty Ltd
Level 45 680 George St Sydney NSW 2000
1300 79 48 68

www.uniphi.com.au